



## **Chenango United Way**

83 North Broad Street  
Norwich, NY 13815  
607 334-8815

# **2018 Chenango United Way Annual Report**

[www.chenangouw.org](http://www.chenangouw.org)

Dear Chenango Community-

Thank you to each and every one of you who have helped to make the Chenango United Way a success this past year. Once again, I am reminded of what an amazing community this is to live in and how proud I am each and every day to call Chenango County my home. So many of you have given of your time, your talent and your treasure to so many wonderful causes and it truly does make a difference!

2018 was a year of planning and looking toward the future for the Chenango United Way. We conducted a strategic planning process with our Board of Directors and developed four goal areas to oversee and direct the next five years' of work for our organization.

- Increase brand awareness and improve communications with our community neighbors and leaders so that they better understand who United Way is, what we stand for, what the concerns are within our community and how we are working to make a difference
- Increase engagement of board members, volunteers and supported agencies with Chenango United Way initiatives and events
- Increase Chenango United Way funding
- Strengthen Chenango United Way governance and policies

The fall 2018 campaign brought the third year of a three-year goal cycle aiming to raise \$419,000. Campaign Co-Chairs, Kelly and Nick Colosi, did a fabulous job and raised 97% of this ambitious goal- \$405,651. We saw increases in several of our community fundraising divisions- retirees, professionals, residential and leaders in giving- as well as in our annual golf tournament. We are so appreciative our community's support and commitment to Chenango County.

As part of this year's 2018 annual report, we are pleased to provide you with performance outcomes for each of the programs that received Chenango United Way funding last year. Thanks to your very generous donations, we are happy to report that measurable results were achieved across all three areas of focus in our community- financial stability, education and health- and that many people's lives were impacted because of your contributions.

From the bottom of my heart, thank you for continuing to believe in the important work that the Chenango United Way does in our community. We could not do it without you-

*Elizabeth Monaco*

Executive Director

## 2018 Chenango United Way Board of Directors

Term	Officer	Name	Company
2013-2015, 2016-2018		Terra Carnrike-Granata	NBT Bank
2014-2016, 2017-2019		Bryan McCracken	City of Ithaca
2014-2016, 2017-2019		John Antonowicz	Wilson Funeral Home
2015-2017, 2018-2020		John Stafford	NBT Bank
2015-2017, 2018-2020	Board Chair	Rebecca Hargrave	Morrisville State College
2015-2017, 2018-2020		Jerri Webb	Frontier Communications
2016-2018, 2019-2021		Bruce Beadle	Kerry
2016-2018, 2019-2021		Deb Barker	NBT Bank
2016-2018, 2019-2021		Bob Mackey	Unadilla Valley School
2017-2019, 2020-2022	Community Impact Chair	Karen Sastri	NBT Bank
2017-2019, 2020-2022		Melissa Stagnaro	UHS/Chenango Memorial Hospital
2017-2019, 2020-2022		Rebecca Graham	Raymond Corporation
2018-2020, 2021-2023		Isaiah Sutton	Chenango County Dept of Env Health
2018-2020, 2021-2023	Campaign Co-Chair	Kelly Colosi	Norwich City Schools
2018-2020, 2021-2023	Campaign Co-Chair	Nick Colosi	SE Schools
2018-2020, 2021-2023	Treasurer	Stacie Knapp	Morrisville State College

### Investment Account- Statement of Financial Condition (as of 31DEC2018)

**Ending Market Value**                      **\$1,115,711.65**

**Percent of Portfolio**

46.06% Equities                              \$513,930.36

38.73% Fixed Income                        \$432,158.50

10.39% Real Assets                            \$115,889.93

4.82% Cash and Equivalent                \$55,732.86

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100% Total Assets Value:                    \$1,115,711.65

## Fall 2018 Campaign Results

<u>Division</u>	<u>Pledged to Date (1/15/19)</u>	<u>% of Goal</u>	<u>Fall 2018 Goal</u>	<u>Pledged in Fall 2017</u>
<b>Agencies/Community Partners</b>	\$3,488		\$4,900	\$4,910
<b>Chenango-opoly</b>	\$231	23%	\$1,000	\$1,625
<b>City of Norwich Employees</b>	\$334		\$350	\$305
<b>Community Foundations</b>	\$3,675	101%	\$3,625	\$3,625
<b>Chenango County Employees</b>	\$3,254		\$4,200	\$4,179
<b>Annual Dinner</b>	\$1,455	100%	\$1,455	\$244
<b>Golf Tournament</b>	\$4,154	104%	\$4,000	\$5,215
<b>Hospital</b>	\$9,091		\$8,900	\$8,821
<b>Industry</b>	\$272,512	95%	\$288,270	\$283,842
<b>Leaders in Giving (non-employee)</b>	\$48,039	132%	\$36,400	\$36,439
<b>Miscellaneous</b>	\$1,842		\$0	\$0
<b>P&amp;G Retirees</b>	\$8,129	102%	\$8,000	\$8,069
<b>Professionals</b>	\$6,790	104%	\$6,500	\$6,254
<b>Residential</b>	\$27,739	116%	\$24,000	\$23,287
<b>Restaurants</b>	\$0		\$0	\$0
<b>Schools</b>	\$9,458		\$12,000	\$11,047
<b>SEFA (state employees)</b>	\$566	57%	\$1,000	\$951
<b>Small Business</b>	\$1,255	24%	\$5,200	\$5,273
<b>Unsolicited</b>	\$3,139	39%	\$8,000	\$7,971
<b>Churches</b>	\$500	50%	\$1,000	\$1,205
<b>Total</b>	<b>\$405,651</b>	<b>97%</b>	<b>\$419,000</b>	<b>\$413,262</b>
<b>Designations from Other UW's</b>	\$9,450			\$10,198

## 2018 Operating Budget

	<u>2018 Budget</u>	<u>% Budget</u>	<u>12/31/18 Actual</u>
<b>Payroll</b>	<b>\$93,190</b>	<b>99%</b>	<b>\$92,437</b>
Health Insurance	\$8,753	92%	\$8,024
SIMPLE IRA Retirement	\$2,773	100%	\$2,770
FICA	\$6,989	101%	\$7,070
Payroll Expense	\$950	114%	\$1,083
NYS Worker's Comp Insurance	\$750	74%	\$558
Disability	\$700	79%	\$555
<b>Total Employee Benefits</b>	<b>\$20,915</b>	<b>96%</b>	<b>\$20,060</b>
<b>Total Employee Expenses</b>	<b>\$114,105</b>	<b>99%</b>	<b>\$112,497</b>
NYS Disability Insurance	\$100	101%	\$101
Director's & Officer's Liability Insurance	\$900	98%	\$878
Business Owners Insurance	\$750	89%	\$670
Technology	\$3,860	113%	\$4,375
Audit	\$7,800	104%	\$8,084
Interest from Savings	(\$12)	0%	\$0
Miscellaneous and Other	\$250	16%	\$40
Rent	\$8,700	89%	\$7,750
Utilities	\$1,000	123%	\$1,230
Repairs & Maintenance	\$400	79%	\$316
Donation Tracker Annual Maintenance	\$1,400	100%	\$1,403
Books & Subscriptions	\$300	106%	\$319
Office Supplies	\$600	92%	\$554
Off-set to Office Supplies from Otis Thompson Fund	(\$4,000)	108%	(\$4,306)
Copier Lease	\$1,728	73%	\$1,254
Postage Supplies	\$1,000	83%	\$825
Telephone/Internet/Cell Phone	\$3,800	79%	\$2,999
Dues/Professional Memberships	\$7,000	86%	\$6,032
<b>Office Expenses</b>	<b>\$35,576</b>	<b>91%</b>	<b>\$32,524</b>
Mileage Reimbursements	\$1,000	94%	\$941
Conferences, Trainings and Meetings	\$3,000	97%	\$2,906
<b>Staff Expenses</b>	<b>\$4,000</b>	<b>90%</b>	<b>\$3,601</b>

2018 Operating Budget table – cont'd

	<b>2018 Budget</b>	<b>% Budget</b>	<b>12/31/18 Actual</b>
Advertising	\$1,000	18%	\$179
Misc Campaign	\$250	800%	\$2,000
Supplies and Printing	\$5,000	90%	\$4,505
<b>Campaign Expenses</b>	<b>\$6,250</b>	<b>107%</b>	<b>\$6,684</b>
<b>Total Operating Budget</b>	<b>\$159,931</b>	<b>97%</b>	<b>\$155,306</b>
5% taken from investment account	\$63,458		\$63,458
Operating balance to come from campaign	\$96,473		\$91,848
	23.39%		22%

### 2018 Allocable Dollars Summary

Fall 2017 Chenango Community Campaign	\$413,262
Fall 2017 Campaign Designations from Other United Ways	\$10,198
12/31/17 Transfer of 5 % of Quasi Endowment Value	\$63,458
Transfer from cash accounts/reallocations	\$10,391
<b>TOTAL REVENUE</b>	<b>\$497,309</b>
Reserve for Uncollectible	\$15,000
2018 Operating Budget	\$161,431
Designations to Other United Ways	\$6,908
<b>TOTAL ALLOCABLE DOLLARS</b>	<b>\$313,970</b>
Chenango County Food Pantry/Soup Kitchen Allocation	\$6,279
Dolly Parton Imagination Library Designation	\$2,500
2-1-1 Information and Referral	\$2,000
CIT Initiatives (Dental Task Force, Foster Care Project, Etc...)	\$10,000
<b>TOTAL AVAILABLE FOR RFP's</b>	<b>\$293,191</b>

## 2018 Program Allocations and Outcomes

<b><u>Focus Area &amp; Allocation</u></b>	<b><u>Agency - Program</u></b>	<b><u>2018 Outcomes</u></b>
Education \$18,314.47	<b>Guernsey Memorial Library</b> - Books from Birth/Dolly Parton Imagination Library Program	In 2018, this literacy program enrolled 1,642 children aged birth through 5 years. Book recipients report that they read to their children 11% more often and that their children ask to be read to 17% more often than non-recipients.
Education \$18,890.36	<b>The Place</b> - KIDS Program	In 2018, this program served 44 kids in their after-school program. 79% of these children demonstrated an increase or maintained grade level standards and 50% demonstrated an increase in positive behavior and conflict resolution skills.
Education \$19,837.90	<b>The Place</b> - Chenango Youth Philanthropy Council (YPC) Program	In 2018, this program served 20 students from the Norwich and Sherburne-Earlville High Schools. Students learned to identify key community issues and improve their leadership skills by giving dollars back to the local community.
Education \$16,279.23	<b>Long Term Camp Fiver</b> - Educational Support Program	24 at-risk youth participated in this camp-based program during the summer of 2018. Youth participated in literacy development, college access programming, or post-HS transition curriculum depending on their age.
Education \$2,902.63	<b>Boy Scouts, Baden Powell Council</b> - Chenango Explorer Program	In 2018, 28 youth participated in explorer posts in order to learn and demonstrate skills related to possible career paths post high school. 75% reported learning skills that they did not previously know.
Education \$7,791.49	<b>Literacy Volunteers of Delaware and Otsego Co.</b> - Chenango Tutoring Program	In 2018, 7 Chenango students received adult basic education (ABE) tutoring for basic reading and math literacy. 9 Chenango students received English second language tutoring.
Education \$2,987.53	<b>DCMO BOCES</b> - Blessings in a Backpack	In 2018, 55% of students showed an increase in school attendance in this school-based back pack hunger program.
Income \$2,997.45	<b>Liberty Resources</b> - Help Restore Hope Freedom Fund	In 2018, this program assisted 38 victims of domestic violence and sexual assault with urgent needs.
Income \$19,416.77	<b>Catholic Charities</b> - Roots & Wings	In 2018, this program enrolled 14 families in the Food Sense program and made 142 referrals to other community programs to increase client access to services (including SNAP, Fidelis health insurance, WIC and Care Coordination). All families in this program work with a Navigator to coordinate their services.

<b>Focus Area &amp; Allocation</b>	<b>Agency - Program</b>	<b>2018 Outcomes</b>
Income \$9,984.01	<b>American Red Cross - Disaster Services and Preparedness</b>	In 2018, this program responded to 10 disaster incidents and served 35 Chenango County residents, providing \$8,055 in direct financial assistance to support immediate needs, such as food, clothing, medication refills and temporary shelter. Installed 81 smoke alarms in 36 Chenango County homes.
Income \$19,872.44	<b>The Impact Project - The Impact Project Program</b>	In 2018, this housing program helped 5 homeowners to receive major home repairs or improvements and successfully referred 3 homeowners to additional services.
Income \$6,279.00	<b>Chenango County Food Pantries and Soup Kitchens</b>	In 2018, 14 food pantries and soup kitchens across Chenango County received funding from the Chenango United Way.
Health \$2,000.00	<b>2-1-1 Information and Referral Hotline</b>	In 2018, the 2-1-1 call center received 781 calls from Chenango County residents regarding 1,116 needs.
Health \$18,884.45	<b>Catholic Charities - Options Counseling Program</b>	In 2018, 35 clients received counseling. 71% of clients increased their level of psychological functioning.
Health \$20,095.78	<b>Chenango Health Network - Financial Assistance Program</b>	In 2018, this program assisted 13 individuals dealing with cancer with funds for medical co-pays, supplies and travel expenses to and from medical appointments, which helped them to avoid delay of treatment and reduced patient accumulated debt.
Health \$20,230.63	<b>Chenango Health Network - Prescription Assistance Program</b>	In 2018, this program helped 137 individuals obtain prescribed medicines by enrollment in pharmaceutical manufacturer sponsored patient assistance programs and providing discount prescription cards.
Health \$19,431.44	<b>Mothers &amp; Babies Perinatal Network - Norwich PAL Center</b>	In 2018, 85 participants obtained clothing and diapers for 123 children. 86 participants received referrals to collaborating agencies. 34 parenting classes participants indicated that what they learned has improved their ability to parent in an effective and appropriate way.
Health \$20,670.86	<b>Family Planning of SCNY - Access to Health Care</b>	In 2018, 131 Pap tests were performed with 21 abnormal results (16%). 652 STD tests were performed with 36 positive results (6%). 570 patients received birth control.



<b>Focus Area &amp; Allocation</b>	<b>Agency - Program</b>	<b>2018 Outcomes</b>
Health \$19,859.19	<b>Cornell Cooperative Extension</b> - Grow, Cook, Serve Program	In 2018, 5 participant volunteers gave 120 volunteer hours to local food pantries and soup kitchens. 3,741 pounds of fresh produce were gleaned/grown from the local community. 35 food pantry/soup kitchen and Head Start clients learned container gardening skills and received one 5 gallon container garden for use at home.
Health \$11,099.83	<b>Crime Victim Assistance</b> - Child Advocacy Center	In 2018, 58 youth and 27 adults participated in crime victim prevention education programming.
Health \$2,434.49	<b>Norwich Family YMCA</b> - Girl's Circle	In 2018, 18 at-risk girls participated in this new program. The young girls saw positive improvements in self worth, self awareness and self advocacy because of their participation.
Health \$11,853.05	<b>Rural Health Network of SCNY</b> - Get There- Connection to Care	In 2018, 200 people received direct transportation assistance to medical appointments. 561 people received case management and help with transportation planning.
Other \$10,000.00	<b>Community Impact Team Initiatives</b> - "It's My Bag" Foster Care Bags, Chenango Dental Task Force	
<b>Total 2018 Allocations</b> <b>\$283,834.00</b>		

## 2019 Red Feather Society Leadership Giving Circle

### \$500-\$999

Darcy Aldous  
Lee Allen  
Jennifer O`Reilly Anderson  
Salvatore L. Arcidiacono  
Amanda Barnhart  
Shelly L. Bartow  
Clara Bensley  
Clyde Birch  
James Blackman  
Matthew Boland  
Leonard Bosshammer  
Lucinda Branham  
Mary Branham  
George Busch

Robert Carey  
Robert Carhart  
Mike & Sue Caruso  
Ronald Cerow  
Lyle E. Cline Jr.  
Clippinger Law Offices  
Douglas Coggins  
Sara Cohen  
Courtney Coleman  
Karen Bolcavage-Colosi  
Nicholas A. Colosi  
Jennifer Conrad  
Lisa Courtney  
Frank Crawford

\$500-\$999 cont'd

Sunnie Crawford  
Joel Cummings  
Jim & Bonnie Currie  
Robert & Carol Denz  
Karen Derksen  
John DiStefano  
Anne Drexler  
Franklin Dunham  
Shawn Eaves  
Mr. & Mrs. David Eddy & Family  
Renee Eldekin  
David & Mary El Emerson  
John Emerson  
Anne English  
Bruce & Kathleen Erath  
Thomas and Linda Fahy  
Rio V. Festarini  
Penny Fitzpatrick  
Norma Forwar  
Gregory A. Fuller  
Roy & Laura Fuller  
Brian Franklin  
Austin French  
Mark Golden  
Terra & Gino Granata  
Richard Griffin  
Anna Gronlund  
Andrew Hage  
Wm.S. Hallenbeck  
Aiden & Leigh Hannan  
Brendan Hannan  
J. Rebecca Hargrave  
David Harris  
Jim Hayes  
Dean T. Hubbard  
Steven Ingalls  
Rae Jacklin  
Gail & Sonny Jones  
Jeneanne Kane  
Mark Killmeier  
Albert Kochersperger  
Rennie & Barbara Korver  
David Krush  
Teresa LaBrie  
Kenneth J. Landers  
Laral Management

Jason Lautrup  
Janette L'Hommedieu  
Brent Livingston  
Diane MacGregor  
Mt. Top Golf Course  
James Mahan  
Robert & Linda Marshman  
Matthew Meade  
Paul Mereness  
Mary & Paul Mirabito  
Elizabeth & Frank Monaco  
Margaret & Thomas Murray  
Joseph E. Nelson, DMD  
Zachy & Aiden O'Hara  
Jennifer W. Olds  
Kimberlee Olin  
Karen Pfohl  
Theodore Pfohl  
Michael Powell  
April Reese  
Sandra Reiling  
Karen Ritchey  
Patricia Roma  
Doreen M. Rowe  
Eileen R. Scott  
David J. Sheldon  
Amy Sherwood  
Keven Simmons  
Christina Sinisscalchi  
Danielle Smith  
Richard Snyder  
Melissa Stagnaro  
Todd Stanton Family  
David Starkweather  
Vickie Steigerwald  
David & Joyce Steward  
Vida Tamoshunas  
Jennifer Telesky  
Robert & Rosemarie W. Tenney  
David Theleman  
Matt and Lindsey Tomazin  
Jason Town  
David Utter  
Aaron Valentine  
Christopher M. Vanderweyde  
Barbara Vartanian

\$500-\$999 cont'd

Ariana Vega  
Daniel Wagner  
Jacqueline Whalen Amy Willes  
Russell Williamson

Kenneth Winans  
Brandon & Alexis Woodcock  
Rebecca Yacano

\$1,000-\$2,999

Jordan & Haley Alger  
Dr. William Au  
Deb Barker  
Timothy Brenner  
Leo & Annette Burns  
William Butcher  
Dr. John Brereton  
Charles Brown  
Virginia J. T. Chaplin  
Len Chinski  
Charles L. Curry, Jr.  
John F. DeSarro  
Mark & Florence Doller  
Patrick Dowdall  
Dawn & Don Gillette  
Rio R. Festarini  
Daryl & Phyllis Forsythe  
Phil and Donna Ham  
Vick & Rob Hill

Amy & Gary Hurta  
Tim & Shauna Hyle  
The Lee Family  
Peter S. Lennon  
Tucker & Lisa Lounsbury  
Tom McEntee  
The Mead Foundation  
Mark & Rebeca Mershon  
Angela Redd & T. J. Moorehead  
Catherine Scarlett  
Barb & Jeff Schindler  
Joseph J. Skundrich  
Joseph Stagliano  
Thomas Sutton  
James Terry  
Barbara & Gary Tompkins  
Hovhannes Torosyan  
Mary C. Weidman

\$3,000-\$9,999

Pearl Gilmour  
Raymond J. Gregory  
Olin Miller

\$10,000+

Marty & Susan Dietrich  
Anthony & Nancy Savitsky  
Marcia & John Watt

*We make every effort to recognize each contribution accurately and apologize, if by error, we have inaccurately listed or omitted any contributors from the list above.*

## Additional Thanks

The Beadle Brothers

Bluestone Golf Course

BlueOx

Canasawacta Country Club

Chobani

Denny's Liquors

Fine Line Graphics

Golden Artist Colors

Kaitlin Korver and Korver Photography

Kerry

Morrisville State College

Nazzitto's Wines and Liquors

NBT Bank

Nice N Easy Grocery Shoppes

Norwich- An Alvogen Company

Norwich Family YMCA

Norwich Merchants' Association

Preferred Mutual Insurance Company

Snyder Communications- The Pennysaver and The Evening Sun

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